



CHART OF ESSENTIAL GIFTS

OBJECTIVE: \$3,000,000

GUIDELINES

Top Investment	15-20% of Objective
Top 10 Investments	60-75% of Objective
Next 80-100 Investments	25-40% of Objective

No. at Level	Gift Level	Total at Level	CUMULATIVE Total
1	\$500,000	\$500,000	\$500,000
2	\$250,000	\$500,000	\$1,000,000
3	\$175,000	\$525,000	\$1,525,000
4	\$100,000	\$400,000	\$1,925,000
5	\$50,000	\$250,000	\$2,175,000
10	\$25,000	\$250,000	\$2,425,000
15	\$15,000	\$225,000	\$2,650,000
20	\$10,000	\$200,000	\$2,850,000
25	\$5,000	\$125,000	\$2,975,000
30	\$2,500	\$75,000	\$3,050,000